



WE ARE RECRUITING

Sales Manager

We are looking for a results-driven and experienced Sales Manager to drive commercial performance in a dynamic and competitive environment. This role is responsible for revenue growth, market expansion, defining, executing sales strategy and build strategic partnerships to ensure strong market positioning.

As Sales Manager, your key responsibilities will include:

- Develop and implement sales strategies aligned with business goals.
- Drive overall commercial performance, including revenue, margins and market growth
- Drive sustainable growth through strategic customer development and market penetration
- Ensure smooth sales operations, drive results and coordinate with clients, suppliers, and teams to keep customers satisfied.
- Build strong client relationships and lead major negotiations.
- Identify new markets and growth opportunities.
- Manage customer feedback and ensure prompt issue resolution.
- Monitor performance, prepare forecasts, and report on KPIs.
- Support pricing and budgeting with market insights.

Your Profile:

- A Bachelor's degree in Marketing, Business Administration, or a related field.
- At least 5 years of proven experience in a similar sales or commercial role.
- Strong negotiation and communication skills, with a track record of closing deals.
- Excellent analytical and organizational skills, with attention to detail.
- Resilient and adaptable in high-pressure situations and fast-paced environments.
- A customer-focused mindset, with a genuine commitment to delivering value and service excellence.

Benefits

- Attractive package will commensurate with qualifications and track record.
- Medical Cover, Group Personal Accident cover and Pension Fund

Those interested are requested to send their application by May 17,2026 to the Human Resources department, Gentilly, Moka | Phone: 404 9000
Email: recruitment.avipro@eclosia.com

Only the best candidates will be invited to a job interview